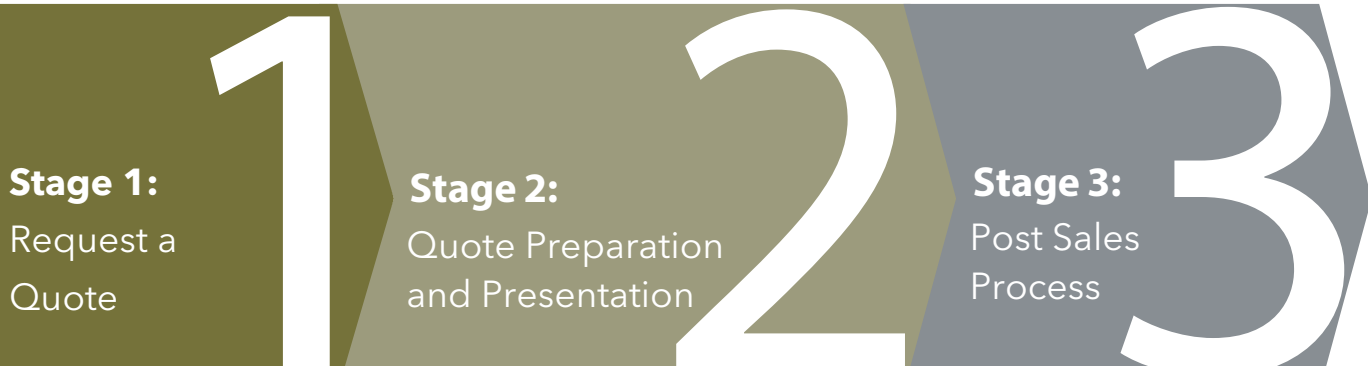


## You've Chosen the Peak1 SmartChoices Marketplace... What's Next?

### The Peak1 Sales and Implementation Process - Easy as 1, 2, 3

Our sales and implementation processes are designed to make it easy on you and your clients. The following outline shows what to expect during the three short steps from requesting a quote to the post sales process. Your Peak1 sales representative will be there to guide you along the way if you have any questions.



#### **Stage 1: Request a Quote**

The first step to get started with the Peak1 SmartChoices Marketplace is to request a quote. Complete the quote request form and return it to [sales@mypeak1.com](mailto:sales@mypeak1.com) along with a completed census and the additional information required for medical plans. Medical plans require additional information on claims history and rates.

#### **Stage 2: Quote Preparation and Presentation**

Peak1 will contact all of the carriers and create a customized quote for you to present to your client. The quote will include the products you selected on the quote request form and will be returned to you in an estimated 7 to 10 business days.

#### **Stage 3: Post Sales Process**

After the quote has been presented and accepted, the implementation and post sales process begins. It is important to note that the total time to implement a new group to the SmartChoices Marketplace is 30 days. This timeline does not include decision making time after quote delivery, it is the time needed to implement a new group, their plans and rates to the platform. During this time period, the carriers will reach out to you or the groups directly to request additional information and complete the implementation process for their respective organization.